

Q1 2022 presentation – 20 May 2022

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# Today's presenters



Executive Chairman Green Energy Group

Ståle Rodahl



CEO

Finn Atle Hamre

Green Energy Group

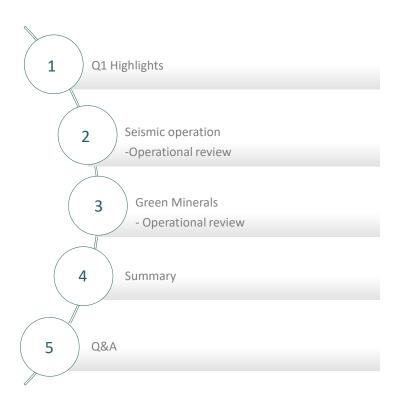


Ståle Monstad

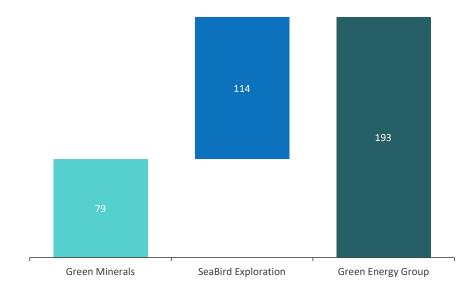
CEO Green Minerals



# Agenda



### Market value by business area (NOKm)\*



\*) based on share prices as of 19 May 2022

GEG GREEN ENERGY GROUP

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## Strategic review\*

- On 26 January Green Energy Group announced it had initiated a strategic review to explore all available options to maximize shareholder value for its seismic operation
- Subsequently, Green Energy Group on 28 April announced it had entered into a letter of intent (LOI) regarding a sale of the company's seismic operation
  - LOI is exclusive for a determined period of time to conduct due diligence
  - 100% acquisition by way of a share purchase agreement
  - Purchase price based on an enterprise value of USD 53 million on a cash and debt free basis with an agreed level of working capital
  - LOI is subject to the successful conclusion of the ongoing due diligence and other defined conditions
  - There can be no assurance that the ongoing process will materialize in a transaction, or whether the terms of any transaction will reflect the LOI

### The Company will update on any significant developments in this process



# Highlights Q1 2022

### **Key financial & operational figures:**

- Q1 revenues of \$5.0 million (\$3.7 million Q1 2021)
- Q1 EBITDA of \$0.2 million (\$-0.5 million Q1 2021)
- 28% fleet utilization on seismic operation
- Equity ratio of 43%
- NAV of NOK 7.23 per share\* as of 31 March

### **Major events**

- Launched a strategic review of Seabird Exploration to maximize shareholder value (26 January)
- Signed an exclusive LOI for a 100% acquisition of GEG's seismic operation (28 April)
- Fulmar Explorer mobilized to the Eastern hemisphere and commenced a 90 days contract
- · Completed first marine minerals cruise
- A key mineralogy project was initiated in marine minerals
- Released industry leading framework for ESG in marine minerals
- Raised USD 3.6 million in a private placement in Q1, and USD 0.8 million in a subsequent offering after the quarter end



# Green Energy Group – Key figures

	Q1 2022	Q1 2021	2021	2020
Revenues	5 002	3 680	22 358	46 537
EBITDA	179	(533)	(2 602)	(1 399)
EBIT	(1 518)	(2 177)	(11 325)	(15 654)
Profit/(loss)	(2 058)	(1 972)	(10 893)	(14 773)
Earnings per share (diluted)	(0,05)	(0,07)	(0,32)	(0,55)
Cash and cash equivalents	2 164	3 563	2 312	6 231
Cash flow operating activities	(10 028)	(2 369)	6 453	1 164
Total assets	69 686	53 578	70 400	63 440
Net interest bearing debt	19 757	5 588	13 038	2 312
Equity ratio	43 %	64 %	42 %	59 %
Net asset value*	39 885	N.A.	33 953	N.A.

 Net Asset Value \$40m at the end of Q1 2022

<sup>\*)</sup> based on book values for SeaBird Exploration and market value for Green Minerals as of 31 March



EBITDA improved somewhat in Q1, further meaningful improvement is expected from 2H 2022

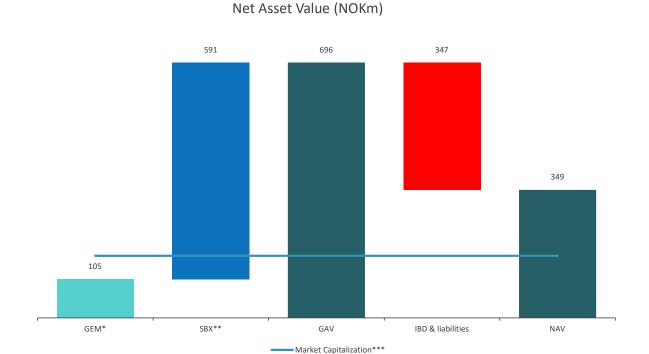
# Financials per segment Q1 2022

	Green Minerals	Seismic operation	Green Energy Group
Revenues	-	5 002	5 002
EBITDA	(470)	649	179
EBIT	(470)	(1 048)	(1 518)
Profit/(loss)	(471)	(1 587)	(2 058)
Earnings per share (USD)	(0,04)		(0,05)

- Seismic EBITDA improved from -\$0.3m to \$0.6m
- Minerals EBITDA -\$0.5m

## Net Asset Value

- Net Asset Value estimated to NOK 349m (USD 39.9m)
- NAV per share of NOK 7.23 as of end Q1 compared to a share price of NOK 3.5
- Calculation based on book values for GEG excl. GEM + market value of GEM shares
- Book equity ratio of 43%



GEG GREEN ENERGY GROU

<sup>\*)</sup> Green Minerals based on market value as of 31 March 2022 \*\*) SeaBird Exploration based on book values as of 31 March 2022 \*\*\*) Based on GEG share prices as of 31 March 2022





## Flexible fleet: niche streamer and source

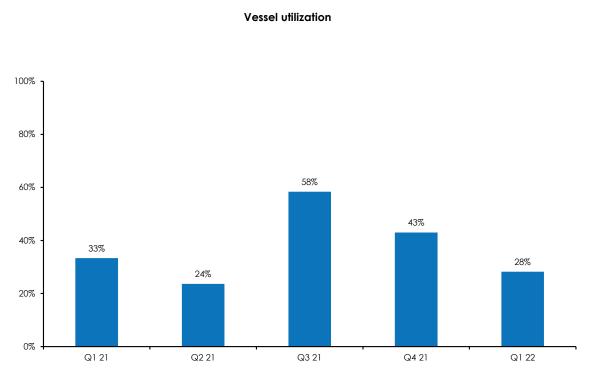
3-7 vessels capable of 2D and source operations



	EAGLE EXPLORER	FULMAR EXPLORER	PETREL EXPLORER	VESSEL TBN	VESSEL TBN
Status	Owned	Owned	Owned	Flex charter	Flex charter
Source	Yes	Yes	NA	Yes	Yes
2D	Yes	NA	NA	Potentially	NA
Streamer	Sentinel	NA	NA	Sentinel	NA
Built/rebuilt	2009	2009	2008	ТВА	ТВА



### **Vessel utilization**

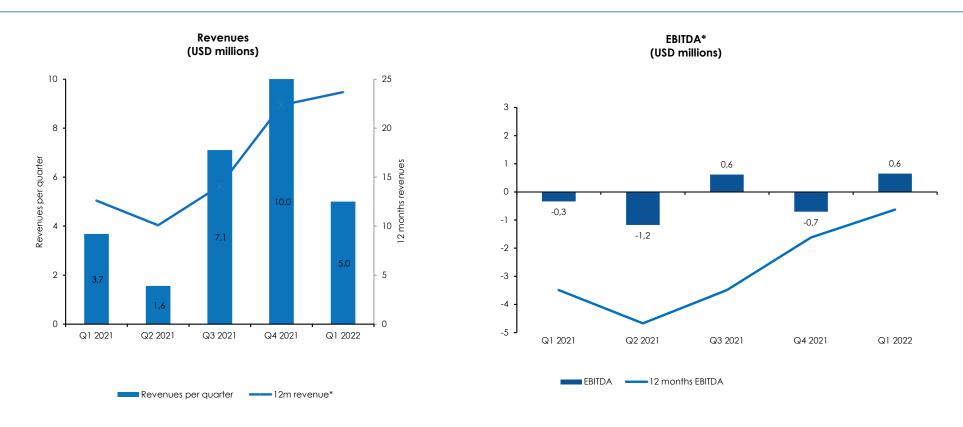


\*Utilization calculated based on effective revenue days

- Q1 2022 utilization of 28%\*
- Q1 2022 Utilization includes Fulmar Explorer, Eagle Explorer and Petrel Explorer



## **Historical operating comparison**



<sup>\*</sup> adjusted for extraordinary cost in Q4 2021



## **Operational update**

Two vessels in operation during the quarter

### **Eagle Explorer (APAC)**

- Employed on 2D survey in the Asia Pacific region since late August
- Survey completed in late February
- Currently idle

### **Petrel Explorer (Baltic Sea)**

- Currently idle

### **Fulmar Explorer (USGOM)**

- Mobilized for contract in mid-March 2022
- Commenced new contract mid-April 2022





### **Market trends**



#### **General**

- Tendering activity continues and reflecting seasonal positioning
- Oil-price continues to increase
- Covid-19 returned to normality, market adjusting to operational challenges
- Oil & gas to remain an important part of energy mix also in the foreseeable future

#### Ocean bottom seismic

- Oil & gas companies' focus on increased oil recovery on producing fields, as well as near-field exploration
- Reduced competition following equipment consolidation and vessels exiting the OBN source segment
- Key areas Gulf of Mexico, Brazil, West Africa and North Sea

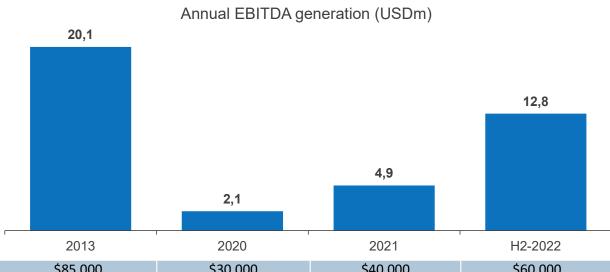
### **Proprietary 2D surveys**

- Energy security emerging as a demand driver in select regions – Far East and Africa
- India expected to be an important market for 2D going forward



## Accelerating demand growth, OBN source sold out

- Demand for OBN services have increased significantly over the past six months
- SBX outlook update: annual contribution for a high-end OBN vessel expected above \$12m p.a by 2H 2022 EST for new fixtures
- Historical valuation for asset heavy oil service companies has been 6-8x EBITDA over the cycle. GEG ex GEM currently valued at \$10m

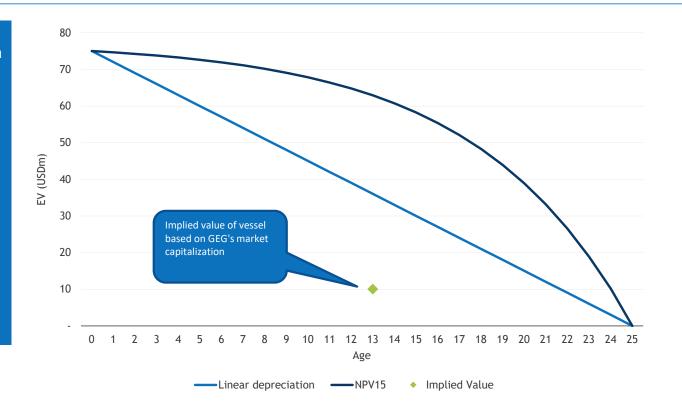


Market KPIs	TC:	\$85,000	\$30,000	\$40,000	\$60,000
	Utilization:	80%	50%	60%	80%
SeaBird capacity KPIs					
Owned & outfitted (no of vessels, OBI	N+2D)		4	1	2
Flex Charter capacity 2D			1	1	1
Flex Charter capacity OBN				1	3
EBITDA contributors (no of vessels)			2	1+1	5
EBITDA potential p.a. per vessel 2D			\$6M	\$7M	\$12-15M
EBITDA potential p.a per vessel OBN		\$20M	\$2M	\$5M	\$11-14M



## Implied vessel value far below replacement cost

- The average age for the vessels in the fleet is 13-14 years
- The "fair" value based on linear depreciation for the assets would be around USD 35m...
- ... while NPV with 15% WACC a "fair" value of USD 60m
- Implied values as of Q1 per highend OBN vessel is ~USD 10m
- The calculation does not include flex charter contracts





## GREEN MINERALS

Enabling the green shift



### **Main development**

### **Highlights for Q1 2022**

- Completed research cruise with very promising preliminary results
- Developing a comprehensive exploration framework
- Launched our comprehensive ESG reporting framework
- Initiated a key mineralogy study

### Key financials for Q1 2022

Income statement	Q1 2021	Q1 2022	2021	LTM
Operating income	=	-	-	-
Operating expenses	-1 652	-4 140	-10 651	-12 897
Operating profit	-1 652	-4 140	-10 651	-12 897
Net financial items	1	-2	6	3
Tax	-	-	-	-
Net profit or loss	-1 651	-4 142	-10 645	-12 894

### **Key financials for Q1 2022**

- The operating expenses in Q1 2022 includes non-cash expenses of NOK 2.4 million related to employee the option scheme
- We expect Q1 expenses adjusted for the NOK 2.4m to be representative on an annualised basis for 2022
- The company is debt free, and the cash balance was NOK 16.9m as of end of Q1 2022

### The company remains fully funded for all planned activities

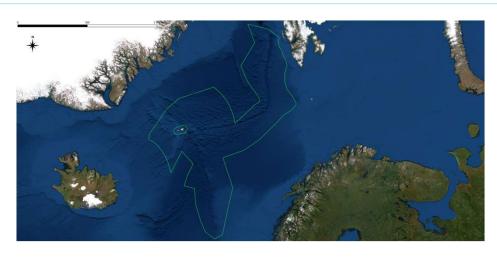
Balance sheet	YE 2021	Q1 2022
Receivables	132	2 094
Bank deposits	19 067	16 907
Current assets	19 199	19 001
Non current assets	-	-
Total assets	19 199	19 001
Equity	18 597	16 909
Current liabilities	602	2 093
Non current liabilities	-	-
Total equity and liabilities	19 199	19 001

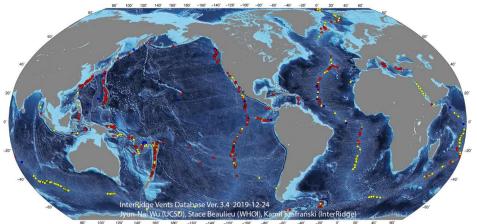


### Strategic priorities remain unchanged

1. LICENSE AWARD IN NORWEGIAN WATERS







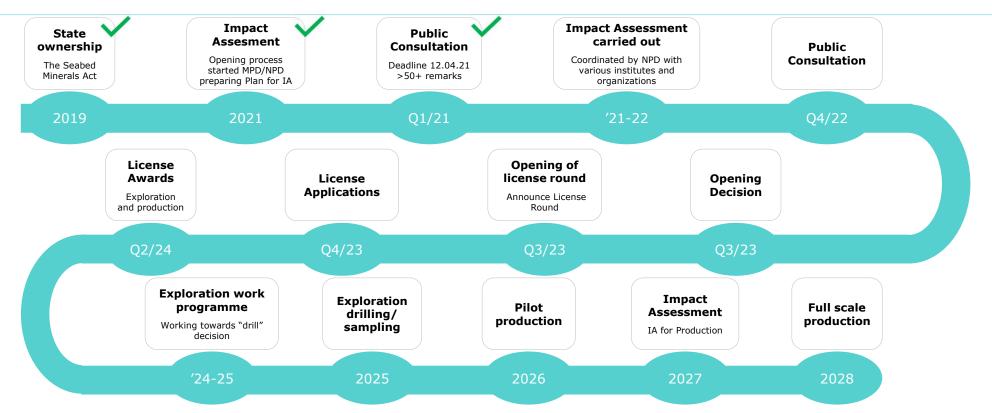
- Full life-cycle operation in Norway remains our key focus
- Norwegian government working towards opening in 2023
- Green Minerals has pole position in marine minerals on the NCS
- We are actively pursuing international opportunities
- · We view both SMS and Nodules as attractive
- Open to enter into alliances and partnerships

#### CONTINUE TO POSITION GEM AHEAD OF OPENING

#### **DIVERSIFYING OUR PORTFOLIO**



### Roadmap towards exploration license in '24 and production in '28



### **Expected key milestones during 2022**

1. RESEARCH CRUISE

#### 2. METALLURGY ANALYSIS

#### 3. RELEASE OF NPD DATA

#### 4. ALLIANCES & PARTNERSHIPS



- Research cruise on the Mid-Atlantic ridge with ProjectULTRA (NOC\*)
- Scope of the project is amongst others drilling of several extinct SMS, testing new method such as seismic while drilling, and sediment samples to support future exploration strategies.
- Preliminary results from the cored material show high copper and unexpectedly high nickel content.



- GEM has initiated a metallurgy analysis on SMS samples from the mid-Atlantic ridge
- Report will deepen our knowledge of the mineralogical composition and the commerciality of the resource
- Results from the first phase of the analysis is expected in 4-6 months



- NPD has carried out research cruises on the Mohns Ridge and the Knipovich Ridge every year since 2018
- Large amounts of data from these research activities are expected to be released during Q2 2022
- These data will provide important new information and will be integrated into our regional exploration models



- Continue expanding our partnership model throughout the value-chain
- Actively working towards strategic partnerships, both in Norway and internationally



Photos: NOC (left), NPD (middle-right)

<sup>\*)</sup> NOC - National Oceanographic Center, marine research center located in Southampton UK, one of the globally recognised reference on marine minerals <a href="https://noc.ac.uk/">https://noc.ac.uk/</a>

### Setting the industry standard for ESG

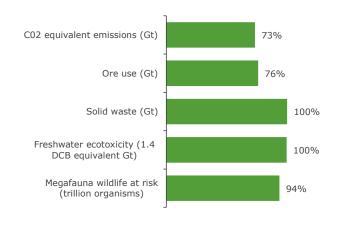
1. ESG IS LICENCE TO OPERATE

#### 2. REDUCED ENVIRNOMENTAL FOOTPRINT

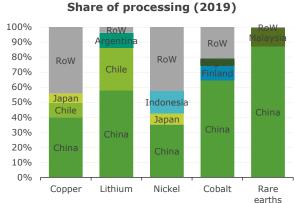
#### 3. GEOPOLITICAL AND SOSIAL ASPECT



- Setting the industry standard for ESG
- Comprehensive framework to incorporate ESG into all aspects of our business



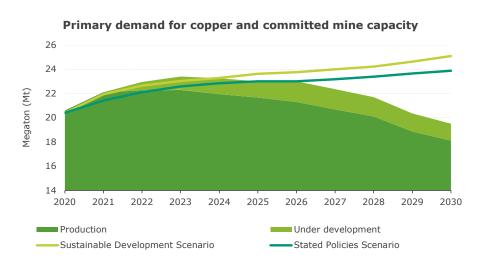
- CO2 footprint in offshore mining is significantly lower than onshore
- Given higher ore-grade on offshore mining, the solid waste and ore usage is significantly reduced as well



- Although China is not the largest producer of critical minerals...
- ...it is in most cases the by far largest processing country, and in some cases has more than 50% market share
- Geopolitics and secure access to minerals are becoming an increasingly important topic in the US and the EU



# Access to minerals to accelerate the energy transition could become a bottleneck





- Todays supply of copper looks adequate, but long lead-times and strong demand growth could put a strain on the supply chain
- There is a mismatch between the forecast demand development and the typical lead-time for new production facilities



# Onshore ore grade is in structural decline, the era of easy copper is over



Visual overlay of actual copper extracted from the Palabora mine in South Africa (4,1 million tonnes). Ore grade remaining reserves: 0.7%

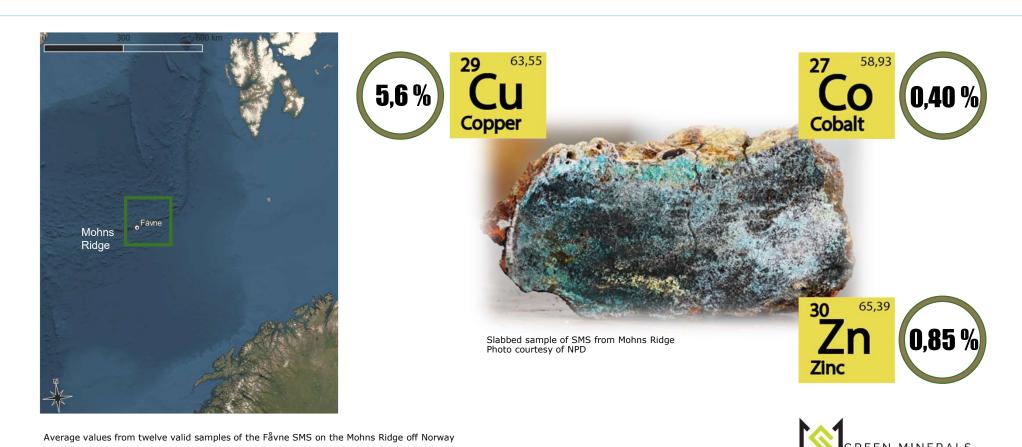


- Similar to oil, the era for easy onshore copper is over
- The average ore grade is decreasing, resulting in:
  - · Higher energy cost per unit produced
  - · Growing waste production

Marine minerals could provide a sustainable source for critical minerals



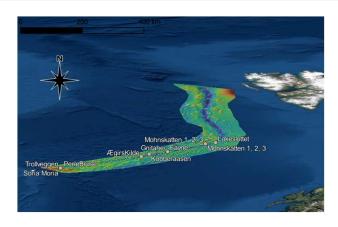
### The Mohns Ridge contains a potential world class resource



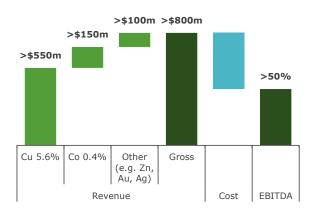
Source: Green Minerals and NPD 19.05.2022 – page 27

### **Aspirational targets – operations and financials**

EXPLORATION DEVELOPMENT / PRODUCTION FINANCIAL TARGETS







- Planning for two research cruises, including ecosystem impact evaluation, before opening of the NCS in 2023
- Seeking exploration licenses directly or through partnerships in international prospects

**2025 target**: secured several exploration licences and identified a commercial SMS portfolio

- We plan for a pilot system ready to operate by 2026
- Processing to be performed in the Nordics
- Immense focus on subsea ecosystem and biodiversity
- 2028 target: full scale production with processing capability in one of the Nordic countries

- · Revenue:
  - 1.5 Mt annual ore production
  - USD 9,000 per ton copper (Cu)
  - USD 50,000 per ton cobalt (Co)
  - ~USD 100m uplift for additional metals

#### EBITDA:

Includes overhead, mining cost and processing cost



## Summary



NAV reported at NOK 7.23 per share as of end Q1



Strategic review of seismic operation launched in January, LOI for sale of SBX signed in April

\$\$\$

Fulmar on contract and performing according to the expectations of a high-end OBN vessel



Demand for OBN and 2D improving amidst reduced supply



First research cruise for GEM completed and industry leading framework for ESG launched



Outlook for the Marine Minerals and the Seismic operation remains positive. EBITDA expected to improve meaningfully from 1H 2022



## Why invest in Green Energy Group (SBX Plc)



A leading position in marine minerals on the NCS - a new multi-billion dollar industry in the making



A minerals company aspiring to help unlock the most serious bottleneck threatening the advancement of the green energy transition



The only niche in the seismic industry benefitting from the change in spending from greenfield exploration to inand nearfield



An agile seismic company with an industry-leading and flexible cost base and proven ability to cut costs early in downturns and ramp early when markets improve



Capitalizing on an entrepreneurial culture and spirit in combination with marine minerals and energy market know-how backed by 6500 shareholders



A return-focused business model with emphasis on capital efficiency and a lean organization, managed by shareholders for the benefit of all shareholders



Q&A

